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Washington, D. C. 20549
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FORM 10-Q
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the period ended July 2, 1995
Commission file number 1-6682

HASBRO, INC.
(Name of Registrant)
Rhode Island
(State of Incorporation)
05-0155090
(I.R.S. Employer Identification No.

1027 Newport Avenue, Pawtucket, Rhode Island 02861
(Principal Executive Offices)

> (401) 431-8697

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

$$
\text { Yes } x \text { or No }
$$

The number of shares of Common Stock, par value $\$ .50$ per share, outstanding as of August 11, 1995 was 87,782,900.

## HASBRO, INC. AND SUBSIDIARIES <br> Consolidated Balance Sheets

(Thousands of Dollars Except Share Data)
(Unaudited)

| Assets |  | $\begin{aligned} & \text { Jul. 2, } \\ & 1995 \end{aligned}$ | $\begin{gathered} \text { Jun. } 26, \\ 1994 \end{gathered}$ | $\begin{gathered} \text { Dec. } 25, \\ 1994 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Current assets |  |  |  |  |
| Cash and cash equivalents | \$ | 86,213 | 46,427 | 137, 028 |
| Accounts receivable, less allowance for doubtful accounts of $\$ 45,800$, |  |  |  |  |
| \$53,500 and \$51,000 |  | 654,216 | 635,893 | 717,890 |
| Inventories: |  |  |  |  |
| Finished products |  | 272,182 | 271,620 | 181, 202 |
| Work in process |  | 29,987 | 22,549 | 19,342 |
| Raw materials |  | 61,873 | 44,275 | 43,863 |
| Total inventories |  | 364, 042 | 338,444 | 244,407 |
| Deferred income taxes |  | 81,173 | 89,356 | 83,730 |
| Prepaid expenses |  | 79,920 | 63,719 | 69,408 |

Total current assets
$1,265,564 \quad 1,173,839 \quad 1,252,463$
Property, plant and equipment, net $309,571 \quad 292,794 \quad 308,879$
Other assets
Cost in excess of acquired net assets,
less accumulated amortization of

| $\$ 91,499, ~ \$ 75,461 ~ a n d ~ \$ 82,949$ |
| :--- |

Other intangibles, less accumulated
amortization of $\$ 68,363, \$ 94,803$ and

| $\$ 58,178$ |
| :--- |
| Other |$\quad 486,034$

Total other assets

Total assets

HASBRO, INC. AND SUBSIDIARIES
Consolidated Balance Sheets, Continued
(Thousands of Dollars Except Share Data) (Unaudited)

| Liabilities and Shareholders' Equity | $\begin{aligned} & \text { Jul. 2, } \\ & 1995 \end{aligned}$ | $\begin{gathered} \text { Jun. } 26, \\ 1994 \end{gathered}$ | $\begin{gathered} \text { Dec. } 25, \\ 1994 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Current liabilities |  |  |  |
| Short-term borrowings | \$ 353, 051 | 129,488 | 81,805 |
| Current installments of long-term debt | - | 3,214 | 10 |
| Trade payables | 115,321 | 105,249 | 165,368 |
| Accrued liabilities | 314,563 | 297, 094 | 417, 763 |
| Income taxes | 57,905 | 67,425 | 98,786 |
| Total current liabilities | 840,840 | 602,470 | 763,732 |
| Long-term debt, excluding current installments | 149,993 | 200,458 | 150, 000 |
| Deferred liabilities | 66,292 | 70,946 | 69, 226 |
| Total liabilities | 1, 057, 125 | 873,874 | 982,958 |
| Shareholders' equity |  |  |  |
| Preference stock of \$2.50 par value. Authorized 5,000,000 shares; none issued | - | - | - |
| Common stock of $\$ .50$ par value. <br> Authorized 300,000,000 shares; issued |  |  |  |
| 88, $086,040,88,081,902$ and 88, 085,802 | 44, 043 | 44, 041 | 44, 043 |
| Additional paid-in capital | 279,933 | 292,455 | 282,151 |
| Retained earnings | 1, 064, 150 | 932,690 | 1, 071,416 |
| Cumulative translation adjustments | 24,464 | 27,933 | 14,526 |
| Treasury stock, at cost, 335,435, 134,400 and 557,455 shares | $(9,947)$ | $(3,851)$ | $(16,719)$ |
| Total shareholders' equity | 1,402,643 | 1,293,268 | 1,395,417 |
| Total liabilities and shareholders' equity | \$2,459,768 | 2,167,142 | 2,378,375 |

See accompanying condensed notes to consolidated financial statements.

HASBRO, INC. AND SUBSIDIARIES
Consolidated Statements of Earnings

| $\begin{aligned} & \text { Jul. 2, } \\ & 1995 \end{aligned}$ | $\begin{gathered} \text { Jun. } 26, \\ 1994 \end{gathered}$ | $\begin{gathered} \text { Jul. 2, } \\ 1995 \end{gathered}$ | $\begin{gathered} \text { Jun. } 26, ~ \\ 1994 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| \$481, 854 | 444,324 | 1,008,357 | 933,457 |
| 214,085 | 203,178 | 446,657 | 411,378 |
| 267,769 | 241,146 | 561,700 | 522,079 |
| 9,725 | 8,805 | 18,968 | 17,598 |
| 62,085 | 55,102 | 117,169 | 105,422 |
| 31,100 | - | 31,100 | - |
| 68,164 | 60,428 | 138,397 | 124,987 |
| 119,005 | 109,980 | 239,808 | 220,270 |
| 290,079 | 234,315 | 545,442 | 468,277 |
| $(22,310)$ | 6,831 | 16,258 | 53,802 |
| 7,384 | 4,609 | 13,207 | 10,045 |
| $(5,477)$ | (435) | $(7,989)$ | $(2,343)$ |
| 1,907 | 4,174 | 5,218 | 7,702 |
| $(24,217)$ | 2,657 | 11, 040 | 46,100 |
| $(9,324)$ | 1,023 | 4,250 | 17,749 |
| $(14,893)$ | 1,634 | 6,790 | 28,351 |
| - | - | - | $(4,282)$ |
| \$ $(14,893)$ | 1,634 | 6,790 | 24,069 |
| ======= | ======= | ========= | ========= |



See accompanying condensed notes to consolidated financial statements.

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HASBRO, INC. AND SUBSIDIARIES
Consolidated Statements of Cash Flows
Six Months Ended July 2, 1995 and June 26, 1994
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(Thousands of Dollars)
(Unaudited)

|  | 1995 | 1994 |
| :---: | :---: | :---: |
| Cash flows from operating activities |  |  |
| Net earnings | \$ 6,790 | 24,069 |
| Adjustments to reconcile net earnings to net cash utilized by operating activities: |  |  |
| Depreciation and amortization of plant and equipment | 40, 415 | 35,529 |
| Other amortization | 18,968 | 17,598 |
| Deferred income taxes | $(3,521)$ | $(13,241)$ |
| Change in operating assets and liabilities (other than cash and cash equivalents): |  |  |
| Decrease in accounts receivable | 79,057 | 90, 098 |
| (Increase) in inventories | $(108,054)$ | $(82,645)$ |
| (Increase) decrease in prepaid expenses | $(8,323)$ | 3,193 |
| (Decrease) in trade payables and accrued |  |  |
| liabilities | $(208,513)$ | $(219,678)$ |
| Other | 12,016 | 1,475 |
| Net cash utilized by operating activities | $(171,165)$ | $(143,602)$ |

Cash flows from investing activities
Additions to property, plant and equipment

| $(38,752)$ | $(45,825)$ |
| :---: | :---: |
| $(102,413)$ | - |
| 2,215 | 1,114 |
| ----- | $--\ldots-$ |
| $(138,950)$ | $(44,711)$ |
| .----- | .---- |

Cash flows from financing activities
Net proceeds from short-term borrowings of 90 days or less
Proceeds from short-term borrowings in excess of 90 days
Repayment of long-term debt

| 76,332 | 63,944 |
| :---: | :---: |
| 185,000 |  |
| (10) | (74) |
| 4,866 | $(4,225)$ |
| (312) | $(3,851)$ |
| $(13,147)$ | $(11,434)$ |
| 252,729 | 44,360 |
| 6,571 | 4,126 |
| $(50,815)$ | $(139,827)$ |
| 137,028 | 186,254 |
| \$ 86, 213 | 46,427 |
| ====== | ======= |

Supplemental information
Cash paid during the period for:

| Interest | $\$ 10,279$ | 10,958 |
| :--- | :--- | :--- |
| Income taxes | $\$ 45,982$ | 43,361 |

See accompanying condensed notes to consolidated financial statements.

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HASBRO, INC. AND SUBSIDIARIES
Condensed Notes to Consolidated Financial Statements
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(Thousands of Dollars)
(Unaudited)
(1) In the opinion of management and subject to year-end audit, the accompanying unaudited interim financial statements contain all adjustments (consisting of only normal recurring accruals) necessary to present fairly the financial position of the Company as of July 2, 1995 and June 26, 1994, and the results of operations and cash flows for the periods then ended.

The six months ended July 2, 1995 consisted of 27 weeks while the six months ended June 26, 1994 consisted of 26 weeks.

The results of operations for the six months ended July 2, 1995, are not necessarily indicative of results to be expected for the full year.
(2) During the second quarter, the Company discontinued its efforts, begun in
1992, related to the development of a mass-market virtual reality game system. These efforts produced such a game system, but at a price judged to be too expensive for the mass-market. The impact of this decision on the quarter was a charge of $\$ 31,100$. (See further discussion in Management's Discussion and Analysis of Financial Condition and Results of Operations.)
(3) Earnings per common share are based on the weighted average number of shares of common stock and dilutive common stock equivalents outstanding during each period. Common stock equivalents include stock options and warrants for the period prior to their exercise. Under the treasury stock method, the unexercised options and warrants were assumed to be exercised at the beginning of the period or at issuance, if later. The assumed proceeds were then used to purchase common stock at the average market price during the period.

For each of the reported periods the difference between primary and fully diluted earnings per share was not significant.
(Thousands of dollars)

NET REVENUES
Net revenues for the second quarter and six months of 1995 were $\$ 481,854$ and $\$ 1,008,357$, respectively, up approximately $8 \%$ in each period from the $\$ 444,324$ and $\$ 933,457$ reported for the same periods of 1994. Reflecting local currency growth in their major markets, the U.K., France, Italy and Spain, as well as the impact of acquisitions made in the second half of 1994, the European units achieved revenue growth of almost $14 \%$ in constant dollars. The effect of the weakened U.S. dollar added approximately $\$ 15,000$, resulting in a total European growth of $26 \%$ for the quarter. Domestically, the Company's revenues were also favorably impacted by the second-half 1994 and early 1995 acquisitions. The Hasbro Games Group, showing growth in many of their classic products, a positive acceptance from new products as well as benefiting from one of these 1994 acquisitions, reported significant revenue growth, up more than $21 \%$.

## COST OF SALES

The gross profit margin, expressed as a percentage of net revenues, for the quarter increased to $55.6 \%$ from the 1994 level of $54.3 \%$, while marginally decreasing for the six months to $55.7 \%$ from $55.9 \%$ a year ago. The improvement for the quarter reflects the more favorable mix of products sold in 1995, which more than offset cost increases from a year ago. The difference for the six months can largely be attributed to the impact of increased product costs and the higher volume of preschool products sold during the first quarter.

## EXPENSES

Royalties, research and development expenses for the quarter increased both in amount and as a percentage of net revenues from prior year levels. The royalty component increased in amount and when expressed as a percentage of net revenues. In addition to reflecting the $8 \%$ growth in volume during the quarter, the increases can also be attributed to the mix of products sold with more revenue being derived from items carrying higher than traditional royalty rates. Research and development was $\$ 34,864$ and $\$ 67,428$ for the quarter and six months of 1995 while $\$ 32,959$ and $\$ 61,462$ for the same periods of 1994. Included in the 1995 amounts are $\$ 2,300$ for the second quarter and $\$ 5,300$ for the six months relating to efforts to develop a mass-market virtual reality game system as discussed below. Amounts for the comparable periods of 1994 were $\$ 3,800$ and $\$ 6,800$.

## HASBRO, INC. AND SUBSIDIARIES

Management's Discussion and Analysis of Financial Condition and Results of Operations, Continued
(Thousands of dollars)

During the second quarter, the Company discontinued its efforts, begun in 1992, related to the development of a mass-market virtual reality game system. These efforts produced such a game system, but at a price judged to be too expensive for the mass-market. The impact of this decision on the quarter was a charge of $\$ 31,100$, the estimated costs associated with such action. Approximately half of the charge resulted from the expensing of software development costs related to both the operating system and games for the system. These costs were previously capitalized under the provisions of Statement of Financial Accounting Standards No. 86. The remaining amount represents provisions for costs associated with discontinuing this project, including the termination of contractual agreements relating to the development of the system and games, the writeoff of certain fixed assets and various other cancellation/termination costs.

Advertising expense in the current quarter increased both in amount and as a percentage of net revenues. For the second quarter and six months of 1995, the amounts were $\$ 68,164$ and $\$ 138,397$, respectively, compared with $\$ 60,428$ and $\$ 124,987$ in the same periods of 1994. Expressed as a percentage of net revenues, 1995 was $14.1 \%$ and $13.7 \%$ while 1994 was $13.6 \%$ and $13.4 \%$. The increases during the current year reflect the higher proportion of the Company's revenues coming from the international marketing units which generally have higher advertising to sales ratios than do the domestic groups.

For the quarter, selling distribution and administration expense increased from the level of the comparable period of 1994. This increase was the result of a combination of factors including the impact of the weakened U.S. dollar, new organizations, principally Larami, Waddington Games, Scandinavia and the K'NEX joint venture, higher distribution costs attributable to the higher sales volume and a general increase in expense levels. The six month increase is primarily attributable to the same factors, augmented by the impact of the additional week included in the first quarter of 1995.

## NONOPERATING (INCOME) EXPENSE

Interest expense for the second quarter, reflecting the impact of higher interest rates and the utilization of approximately $\$ 400,000$ of working capital for acquisitions and investments, warrant and share repurchases and the reduction of long-term debt during the most recent twelve months, increased by $\$ 2,800$ from the 1994 level. The six month increase can also be attributed to the same factors.

HASBRO, INC. AND SUBSIDIARIES<br>Management's Discussion and Analysis of Financial Condition and Results of Operations, Continued

(Thousands of dollars)

Other income, net, increased significantly for the quarter reflecting both the impact of foreign currency transaction gains and increased earnings from available funds, principally in the international units, invested on a short-term basis locally. (See Liquidity and Capital Resources later in this document for further discussion related to short-term investments.)

## OTHER INFORMATION

The business of the Company is characterized by customer order patterns which vary from year to year largely because of differences in the degree of consumer acceptance of a product line, product availability, marketing strategies and inventory levels of retailers and differences in overall economic conditions. Also, quick response inventory management practices now being used results in fewer orders being placed in advance of shipment and more orders, when placed, for immediate delivery. As a result, comparisons of unshipped orders on any date in a given year with those at the same date in a prior year are not necessarily indicative of sales for the entire year. In addition, it is a general industry practice that orders are subject to amendment or cancellation by customers prior to shipment. The Company's unshipped orders were approximately $\$ 950,000$ at July 30, 1995, compared to $\$ 850,000$ at July 24,1994 . The revenue pattern of the Company continues to shift with the second half of the year growing in significance to its overall business and within that half the fourth quarter becoming much more prominent. The Company expects that this trend will continue.

During the fourth quarter of 1993, the Company recorded a restructuring charge of $\$ 15,500$, primarily relating to the planned closure of the Company's manufacturing facility in The Netherlands. The Company had initially planned to cease production at this facility during the second quarter of 1994 but was unable to do so. The actions necessary to comply with local regulations relating to such a closure took longer than anticipated and the Company did not cease production at this facility until the first quarter of 1995. A majority of the liability established for this closure has now been satisfied and the Company has begun to experience the positive results from this action including both the elimination of costs associated with the previously existing excess production capacity and the transfer of production to a lower-cost manufacturing facility. The remaining amount provided in 1993 related to several items, none of which were significant, either in cost or anticipated benefits. All of the liabilities established for such items have been satisfied and the expected benefits are being obtained.

Management's Discussion and Analysis of Financial Condition and Results of Operations, Continued
(Thousands of dollars)
charge of $\$ 12,500$, primarily to cover costs associated with the
restructuring of certain of its domestic operations. Included in such amount was a provision of approximately $\$ 4,400$ for the costs associated with the termination of approximately 100 management employees.
Substantially all of these employees have been terminated and a majority of the liability has been satisfied. Also part of this charge was a provision of approximately $\$ 3,400$ for costs associated with the termination of approximately 485 domestic manufacturing employees. Substantially all of these employees have also been terminated and a majority of the liability has been satisfied. The Company believes that the reorganized units are operating more efficiently and thus the anticipated savings, although impractical to quantify, are being experienced.

## LIQUIDITY AND CAPITAL RESOURCES

Because of the seasonality of the Company's business coupled with certain customer incentives, mainly in the form of extended payment terms, the interim cash flow statements are not representative of that which may be expected for the full year. As a result of these extended payment terms, the majority of the Company's cash collections occur late in the fourth quarter and early in the first quarter of the subsequent year. While a large portion of these receivables is of a quality which would allow their sale, alleviating the need for much of its interim financing, the Company believes it to be more cost effective to use its available funds and shortterm borrowings to finance them. Late in its fourth quarter and through the first quarter of the subsequent year, as receivables are collected, cash flow from operations becomes positive and is used to repay a significant portion of the short-term borrowings.

As a result, management believes that on an interim basis, rather than discussing its cash flows, a better understanding of its liquidity and capital resources can be obtained through a discussion of the various balance sheet categories. Also, as several of the major categories, including cash and cash equivalents, accounts receivable, inventories and short-term borrowings, fluctuate significantly from quarter to quarter, again due to the seasonality of its business and the extended payment terms offered, management believes that a comparison to the comparable period in the prior year is generally more meaningful than a comparison to the prior year-end.

HASBRO, INC. AND SUBSIDIARIES
Management's Discussion and Analysis of Financial
Condition and Results of Operations, Continued
(Thousands of dollars)

Cash and cash equivalents at July 2, 1995, were almost double their 1994 level. While the Company attempts to keep its cash and cash equivalents at the lowest level possible whenever it has short-term borrowings, at times the cash available and the borrowing requirement may be in different countries and currencies which may make it impractical to substitute one for the other. Receivables were approximately $\$ 20,000$ greater than at the same time in 1994, with more than two-thirds of the increase attributable to changed foreign currency translation rates. Inventories, at $\$ 364,042$ were approximately $\$ 25,000$ higher than those of a year ago reflecting the impact of the Company's new operations as well as that of the weakened U.S. dollar. Other assets, as a group, increased by approximately $\$ 185,000$ from their level a year ago. This increase reflects the Company's investments and acquisitions during the most recent twelve months, partially offset by the disposition of certain investments, as described in Management's Discussion and Analysis of Financial Condition and Results of Operations in the Company's Annual Report on Form 10-K for the year ended December 25, 1994, and twelve additional months of amortization expense.

Short-term borrowings, at $\$ 353,051$ were approximately $\$ 225,000$ greater than last year. This increase is the net effect of the cash required for the Company's recent investments and acquisitions, the early redemption of $\$ 50,000$ of its long-term debt, the election to pay cash rather than issuing additional shares to exercising holders of its warrants, which expired on July 12, 1994, and the repurchase of shares of the Company's common stock, all partially offset by funds generated from operations within the most recent twelve months. Other current liabilities increased approximately $3 \%$ reflecting both the Company's increased activities and the impact of changed foreign currency translation rates.

At July 2, 1995, the Company had committed unsecured lines of credit totaling approximately $\$ 600,000$ available to it. It also had available uncommitted lines approximating $\$ 1,050,000$. The Company believes that these amounts are adequate for its needs. Of these available lines, approximately

PART II. Other Information
Item 1. Legal Proceedings.
None.
Item 2. Changes in Securities.
None

Item 3. Defaults Upon Senior Securities.
None.

Item 4. Submission of Matters to a Vote of Security Holders.
At the Company's Annual Meeting of Shareholders held on May 10, 1995, the Company's Shareholders, by a vote of 69,811,908 for, 6,116,974 against, 681, 468 abstentions and no broker nonvotes, approved the Hasbro, Inc. Stock Incentive Performance Plan.

In addition, they reelected the following persons to the Board of Directors of the Company: Barry J. Alperin $(76,462,143$ votes for, 148,207 votes withheld); Alan R. Batkin (76,447,327 votes for, 163,023 votes withheld); Claudine B. Malone (76,462,359 votes for, 147,991 votes withheld); Carl Spielvogel (74,190,912 votes for, 2,419,438 votes withheld); and Henry Taub (74,177,318 votes for, $2,433,032$ votes withheld). They also elected the following two new Directors; Morris W. Offit (76,455,655 votes for, 154,695 votes withheld); and Paul Wolfowitz (76,457,571 votes for, 152,779 votes withheld). There were no votes against any nominee and no broker nonvotes.

Finally, the Company's Shareholders ratified the selection of KPMG Peat Marwick as the independent public accountants for the Company for the 1995 fiscal year by a vote of $76,501,156$ for, 40,194 against, 69, 000 abstentions and no broker nonvotes.

Item 5. Other Information

None.

Item 6. Exhibits and Reports on Form 8-K.
(a) Exhibits.
11.1 Computation of Earnings Per Common Share - Six Months Ended July 2, 1995 and June 26, 1994.
11.2 Computation of Earnings Per Common Share - Quarter Ended July 2, 1995 and June 26, 1994.

12 Computation of Ratio of Earnings to Fixed Charges Six Months and Quarter Ended July 2, 1995.

27 Article 5 Financial Data Schedule - Second Quarter 1995
(b) Reports on Form 8-K

A Current Report on Form 8-K, dated July 19, 1995, was filed by the Company and included the Press Release dated July 19, 1995, announcing that the Company was discontinuing its efforts to develop a mass-market virtual reality game system and discussing the Company's revenue and earnings expectations for the current quarter.

A Current Report on Form 8-K, dated July 24, 1995, was filed by the Company and included the Press Release dated July 24, 1995, announcing the Company's results for the current quarter. Consolidated Statements of Earnings (without notes) for the quarters and six months ended July 2, 1995 and June 26, 1994 and Consolidated Condensed Balance Sheets (without notes) as

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HASBRO, INC.
(Registrant)

Date: August 16, 1995

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By: /s/ John T. O'Neill
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John T. O'Neill
Executive Vice President and Chief Financial Officer
(Duly Authorized Officer and
Principal Financial Officer)
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|  | HASBRO, INC. AND SUBSIDIARIES Quarterly Report on Form 10-Q For the Period Ended July 2, 1995 |
| :---: | :---: |
|  | Exhibit Index |
| Exhibit |  |
| No. | Exhibits |
| 11.1 | Computation of Earnings Per Common Share |
|  | Six Months Ended July 2, 1995 and June 26, 1994 |
| 11.2 | Computation of Earnings Per Common Share |
|  | Quarter Ended July 2, 1995 and June 26, 1994 |
| 12 | Computation of Ratio of Earnings to Fixed |
|  | Charges - Six Months and Quarter Ended July 2, 1995 |
| 27 | Article 5 Financial Data Schedule - Second Quarter 199 |

HASBRO, INC. AND SUBSIDIARIES
Computation of Earnings Per Common Share
Six Months Ended July 2, 1995 and June 26, 1994
(Thousands of Dollars and Shares Except Per Share Data)

|  | 1995 |  |  | 1994 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | rimary | $\begin{gathered} \text { Fully } \\ \text { Diluted } \end{gathered}$ | Primary | Fully Diluted |
| Net earnings before cumulative effect of change in accounting principles | \$ | 6,790 | 6,790 | 28,351 | 28,351 |
| Interest and amortization on 6\% convertible notes, net of taxes (a) |  | - | - | - | - |
| Net earnings before cumulative effect of change in accounting principles applicable to common shares |  | 6,790 | 6,790 | 28,351 | 28,351 |
| Cumulative effect of change in accounting principles |  | - | - | $(4,282)$ | $(4,282)$ |
| Net earnings applicable to common shares | \$ | 6,790 | 6,790 | 24,069 | 24,069 |
| Weighted average number of shares outstanding:(b) |  |  |  |  |  |
| Outstanding at beginning of period |  | 87,528 | 87,528 | 87,795 | 87,795 |
| Actual exercise of stock options and warrants |  | 122 | 122 | 168 | 168 |
| Assumed exercise of stock options and warrants |  | 619 | 726 | 2,008 | 2,008 |
| Assumed conversion of 6\% convertible notes (a) |  |  |  |  | - |
| Purchase of common stock |  | (6) | (6) | (3) | (3) |
| Total |  | 88, 263 | 88,370 | 89,968 | 89,968 |
| Per common share: |  |  |  |  |  |
| Earnings before cumulative effect of change in accounting principles | \$ | . 08 | . 08 | . 32 | . 32 |
| Cumulative effect of change in accounting principles |  | - | - | (.05) | (.05) |
| Net earnings | \$ | . 08 | . 08 | . 27 | . 27 |

(a) The effect of these notes is antidilutive and as such is not included.
(b) Computation to arrive at the average number is a weighted average computation.

HASBRO, INC. AND SUBSIDIARIES
Computation of Earnings Per Common Share Quarter Ended July 2, 1995 and June 26, 1994
(Thousands of Dollars and Shares Except Per Share Data)

(a) The effect of these notes is antidilutive and as such is not included.
(b) Computation to arrive at the average number is a weighted average computation

## HASBRO, INC. AND SUBSIDIARIES

Computation of Ratio of Earnings to Fixed Charges Six Months and Quarter Ended July 2, 1995
(Thousands of Dollars)

(a) During the second quarter, the Company recorded a $\$ 31,100$ pretax charge related to the discontinuance of efforts to develop a mass-market virtual reality game system. As a result, second quarter earnings were inadequate by $\$ 24,217$ to cover fixed charges.

## 6-MOS

DEC-31-1995
JUL-02-1995
86,213
0
700,016
45, 800
364, 042
1,265,564 620,729
311,158
2,459,768
840, 840
149,993
44,043

1,358,600
2,459, 768

$$
\begin{gathered}
1,008,357 \\
547,571446,657 \\
(7,989) \\
(2,129) \\
13,207 \\
11,040 \\
4,250 \\
6,790 \\
0 \\
0 \\
\\
6,790 \\
.08 \\
.08
\end{gathered}
$$

