Brian Goldner

Chairman of the Board and Chief Executive Officer



Safe Harbor

This presentation contains forward-looking statements concerning management's expectations, goals, objectives and similar matters, which are subject to risks and uncertainties. These forward-looking statements may include comments concerning our future product, marketing and entertainment plans, financial goals, costs and expectations for our future product and financial performance. There are many factors that could cause actual results and experience to differ materially from the anticipated results or other expectations expressed in these forward-looking statements, including consumer and retailer interest in our products and product lines, changes in marketing, entertainment and business plans and strategies and future global economic conditions, including foreign exchange rates. Some of those factors are set forth in the Company's Annual Reports on Form 10-K, in the Company's Quarterly Reports on Form 10-Q, in the Company's Current Reports on Form 8-K and in the Company's other public disclosures. The Company undertakes no obligation to make any revisions to the forward-looking statements contained in this presentation to reflect events or circumstances occurring after the date of this presentation.



REINVENTING OUR BUSINESS









BRAND PORTFOLIO



DELIVERING OUR MEDIUM-TERM OBJECTIVES



Developed Economy Revenue Growth

5%

Emerging Market Revenue Growth, Absent FX

15%

5% Overall Revenue Growth Operating Profit Margin Growth

~100

Basis Point Improvement* Average Operating Cash Flow

\$584 2012-2017

ROIC

10.7%

17.4%

DELIVERING TARGETS: 2012 to 2017





Medium-Term OBJECTIVES

- We are targeting developed economies to grow low- to mid-single digits through brand innovation and market share gains*
- Return emerging markets revenue to growth, targeting highsingle digit growth*
- Gaming across formats including Wizards and digital projected to deliver above-trend revenue growth
- We believe we can return to a 15% and higher operating profit margin over the next few years as we return to revenue growth with a right-sized expense base
- We expect to generate operating cash flow in the amount of \$600M to \$700M on average

*Excluding the impact of foreign exchange







OPERATING MARGIN EXPANSION





Capital Priorities

Invest in the long-term profitable growth of Hasbro

Return excess cash to shareholders through dividend and stock repurchase program

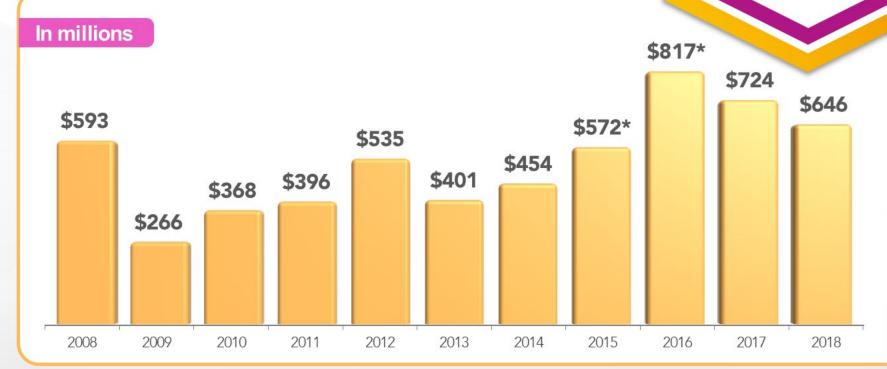
Committed to goal of maintaining an investment grade rating and access to commercial paper market

Consistently Strong Cash Flow

Operating Cash Flow Target: \$600-\$700M on Average

2019 Capital Expenditure Forecast

\$155-165M



^{*2015-2016} Operating Cash Flows have been restated to reflect the adoption of ASU 2016-09

Capital Priorities Dividend & Share Repurchase







10 Years \$4.6B



GLOBAL RETAIL

Diverse Channel Footprint





GROWING

IN NEW RETAIL CHANNELS









Channel Specific DEVELOPMENT

DELIVERING CONSUMER INSIGHT-DRIVEN PRODUCT FOR THE RIGHT CHANNEL











ENTERTAINMENT BRANDS AT RETAIL







\$470M Global Box Office TRANSFORMERS

BLEE

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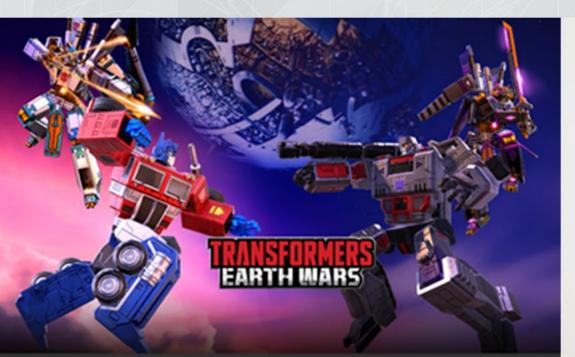


TRANSFORMERS FULL BLUEPRINT ACTIVATION













2019 TRANSFORMERS







STORYTELLING























HASBRO MOVIE SLATE





2020

2020



2021



2021





POWER PANGERS

PARTNER ENTERTAINMENT











2019 FRANCHISE PRIORITIES



IN THEATERS MARCH 8, 2019



IN THEATERS
APRIL 26, 2019



IN THEATERS
JULY 5, 2019









AGENTS OF S.H.I.E.L.D.



audio only







RIVAL . **NERF OWNS** OF THE TOP 20 **BLASTERS** NPD, US, Full Year 2018*

2018 PERFORMANCE



*Source: The NPD Group / Retail Tracking Service

**Edge Market Share data (formerly One Click Retail)



GANIING ACROSS ALL FORMATS







BIGGEST YEAR EVER



A Killer Year for Wizards!



Record-breaking Year for Magic: The Gathering



Record-breaking Year for Magic Digital



Record-breaking Year for **Dungeons & Dragons** Franchise







Tabletop



New booster products for social fans, collectors and competitive players

ENHANCING PLAY & PURCHASE EXPERIENCES

1M+ play events, deep digital integration, omni-channel expansion

AMAZING STORIES

War of the Spark brings epic conclusion to the Ravnica story





Off to a Great Start!

Half a Billion Games Played in Open Beta

8+ Hours a Week Average Playing Time

- Average Player Spend is Up
- New Player Acquisition is Fast-Growing
- ★ Top 10 Twitch Esports*





Ready for a Launch

New Player Friendliness

** Extended Social Features

More Esports & Events



video playing in room





BSPORS

\$10M+ in Player Cash Prizes Across
Digital and Tabletop

NEW MAGIC PRO Featuring 32 Best Magic LEAGUE Players

Tabletop and Digital Open NEW MYTHIC Qualifiers with Season Championship on MTG: Arena

LUCRATIVE For Pros, Teams, Sponsors **OPPORTUNITIES** and Partners





Everyone is Playing D&D

- Over 40M Players to Date
- ♦ 5th Year of **Double Digit Growth**
- ♦ 57% Growth of Viewership





WARRIORS OF WATERDEEP

Poised for Crowth

- Warriors of Waterdeep in Soft-launch with Ludia
- 2 New Digital Games to be Announced Later in 2019
- More to Come...



Hasbro