

## THE HASBRO INVESTMENT THESIS

Leverage Hasbro's iconic brand portfolio to entertain and connect generation of fans through games, play and experiences in five focus categories where we have or can have a leadership position.

> Action Figures & Accessories; Arts & Crafts, Games, Outdoor & Sports and Preschool Toys

### **OPERATE WITH EXCELLENCE**

Focus on bottom line performance prioritizing fewer, bigger brands that delight and engage our consumers and fans

Delivered \$220M in gross savings through FY 2023

- > Gross savings target update to \$750M by year-end 2025
- > Expect ~50% of gross savings to flow to bottom line

Targeting 20% adjusted operating profit margin by full-year 2027

### **CAPITAL PRIORITIES**

#### **Invest to Drive Profitable Growth**

> Focus Areas of Investment: Gaming; Direct to Consumer; Supply Chain; Data and Insights; Hasbro IP Content; Talent

#### **Return Excess Cash to Shareholders**

> Industry-leading Dividend; Share Repurchase in future periods

**De-Lever the Balance Sheet and Maintain Investment Grade Rating** 

### HASBRO FRANCHISE BRANDS



# **Executive Leadership**

Chris Cocks Chief Executive Officer and Director

Gina Goetter Executive Vice President and Chief Financial Officer

Matt Austin **Executive Vice President and** Chief Revenue Officer

Shane Azzi Senior Vice President and Chief Global Supply Chain Officer

**Tim Kilpin** President, Toys, Licensing and Entertainment

**Tarrant Sibley** Executive Vice President, Chief Legal Officer and Corporate Secretary

Roberta Thomson Executive Vice President and Chief Communications Officer

**Steve Zoltick** Executive Vice President and Chief Information Officer



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principles

BEST